

BLUERUSH INC.

**CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS
FOR THE THREE AND SIX MONTHS ENDED JANUARY 31, 2021 and 2020
(Presented in Canadian Dollars)
(Unaudited)**

BLUERUSH INC.

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JANUARY 31, 2021 and 2020

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(Unaudited)

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BLUERUSH INC.

NOTICE TO READER

Responsibility for Financial Statements

The accompanying unaudited condensed consolidated interim financial statements ("the financial statements") of BlueRush Inc. and its subsidiary (the "Company") as at and for the three and six months ended January 31, 2021 and 2020 have been prepared by the Company's management in accordance with International Financial Reporting Standards applicable to the financial statements (see note 2 to the financial statements). Recognizing that the Company is responsible for both the integrity and objectivity of the financial statements, management is satisfied that these financial statements have been fairly presented.

Auditors' Involvement

MNP LLP, the external auditors of the Company, have not audited or performed review procedures applicable to auditor review of these financial statements as at and for the three and six months ended January 31, 2021 and 2020 nor have they conducted any procedures with respect to the supplementary financial schedules herein.

BLUERUSH INC.**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION AS OF JANUARY 31, 2021 AND JULY 31, 2020****(Presented in Canadian Dollars)****(Unaudited)**

| | Note | January 31, 2021 (Unaudited) | July 31, 2020 (Audited) |
|--|------|------------------------------------|-------------------------------|
| ASSETS | | | |
| Current Assets | | | |
| Cash | | \$ 4,240,922 | \$ 1,343,953 |
| Short term investments | 4 | 16,975 | 16,881 |
| Accounts receivable | 23 | 536,596 | 263,324 |
| Prepays and other assets | | 101,408 | 134,594 |
| Investment tax credits refundable | | 198,840 | 289,774 |
| Unbilled revenue | | 33,972 | 94,311 |
| Work in process | | - | 8,424 |
| Total Current Assets | | 5,128,713 | 2,151,261 |
| Non-Current Assets | | | |
| Equipment | 5 | 66,850 | 54,476 |
| Intangibles | 7 | 58,690 | 100,682 |
| Right-of-use assets | 6 | 188,268 | 252,366 |
| Contract cost | 22 | 64,433 | - |
| Total Assets | | \$ 5,506,954 | \$ 2,558,785 |
| LIABILITIES AND EQUITY (DEFICIENCY) | | | |
| Current Liabilities | | | |
| Accounts payable and accrued liabilities | 8 | \$ 2,169,629 | \$ 1,084,471 |
| Short term debt | 9 | - | 165,500 |
| Contract liabilities | 10 | 1,189,292 | 1,066,461 |
| Term loans - current portion | 11 | 393,159 | 364,219 |
| Lease liabilities - current portion | 12 | 135,707 | 127,629 |
| Provision | | 49,771 | 87,472 |
| Total Current Liabilities | | 3,937,558 | 2,895,752 |
| Non-Current Liabilities | | | |
| Term loans | 11 | 17,004 | 75,472 |
| Lease liabilities | 12 | 54,411 | 124,598 |
| Advances from private placement | 24 | 98,725 | |
| Convertible debentures | 13 | 709,156 | 3,185,306 |
| Deferred taxes | | 11,740 | 114,795 |
| Total Liabilities | | 4,828,594 | 6,395,923 |
| Equity (Deficiency) | | | |
| Share capital | 14 | 8,340,421 | 3,042,490 |
| Contributed surplus | | 3,369,437 | 2,180,090 |
| Deficit | | (11,031,498) | (9,059,718) |
| Total Equity (Deficiency) | | 678,360 | (3,837,138) |
| Total Liabilities and Equity (Deficiency) | | \$ 5,506,954 | \$ 2,558,785 |

Approved on Behalf of the Board

(Signed) - "Larry Lubin", Director

(Signed) - "Paul G. Smith", Director

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

BLUERUSH INC.**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE LOSS FOR THE THREE MONTHS ENDED JANUARY 31, 2021 and 2020****(Presented in Canadian Dollars)****(Unaudited)**

| | Note | 2021 | 2020 |
|--|--------|----------------|----------------|
| REVENUE | | | |
| Subscriptions and support | 17 | \$ 488,303 | \$ 284,092 |
| Services | 17 | 402,972 | 840,254 |
| Interest | | 68 | 7,663 |
| | | 891,343 | 1,132,009 |
| COST OF SALES | | | |
| Subscriptions and support | 18 | 91,280 | 104,384 |
| Services | 18 | 285,639 | 499,464 |
| | | 376,919 | 603,848 |
| GROSS PROFIT | | 514,424 | 528,161 |
| EXPENSES | | | |
| Sales and marketing | 18 | 564,602 | 583,181 |
| General and administrative | 18 | 403,555 | 370,901 |
| Research and development | 18 | 378,008 | 411,800 |
| Restructuring costs | | 18,101 | - |
| Share-based payments | 15, 16 | 447,583 | 47,177 |
| Interest and bank charges | | 139,858 | 95,963 |
| Amortization of equipment and right-of-use assets | 5, 6 | 36,507 | 35,980 |
| Amortization of intangible assets and contract costs | 7, 22 | 27,439 | 20,997 |
| Total Expenses | | 2,015,653 | 1,565,999 |
| LOSS FROM OPERATIONS BEFORE OTHER INCOME AND TAXES | | (1,501,229) | (1,037,838) |
| Other income | 20 | 94,956 | - |
| LOSS FROM OPERATION BEFORE TAXES | | (1,406,273) | (1,037,838) |
| Deferred income tax recovery | | (9,876) | (6,151) |
| LOSS FROM CONTINUING OPERATIONS | | (1,396,397) | (1,031,687) |
| LOSS FROM DISCONTINUED OPERATIONS | | - | (11,929) |
| NET LOSS AND COMPREHENSIVE LOSS | | \$ (1,396,397) | \$ (1,043,616) |
| LOSS PER WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING - BASIC AND DILUTED: | | | |
| CONTINUING OPERATIONS | | \$ (0.02) | \$ (0.01) |
| DISCONTINUED OPERATIONS | | \$ 0.00 | \$ 0.00 |
| CONTINUING AND DISCONTINUED OPERATIONS | | \$ (0.02) | \$ (0.01) |
| WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING - BASIC AND DILUTED | | 79,957,582 | 78,366,242 |

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

BLUERUSH INC.**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE LOSS FOR THE SIX MONTHS ENDED JANUARY 31, 2021 and 2020****(Presented in Canadian Dollars)****(Unaudited)**

| | Note | 2021 | 2020 |
|--|--------|----------------|-------------|
| REVENUE | | | |
| Subscriptions and support | 17 | \$ 969,140 | \$ 551,257 |
| Services | 17 | 758,646 | 1,367,778 |
| Interest | | 206 | 13,832 |
| | | 1,727,992 | 1,932,867 |
| COST OF SALES | | | |
| Subscriptions and support | 18 | 180,619 | 188,109 |
| Services | 18 | 576,747 | 789,012 |
| | | 757,366 | 977,121 |
| GROSS PROFIT | | 970,626 | 955,746 |
| EXPENSES | | | |
| Sales and marketing | 18 | 955,019 | 1,268,290 |
| General and administrative | 18 | 664,256 | 766,189 |
| Research and development | 18 | 715,311 | 782,828 |
| Restructuring costs | | 18,101 | - |
| Share-based payments | 15, 16 | 479,671 | 97,238 |
| Interest and bank charges | | 282,380 | 194,299 |
| Amortization of equipment and right-of-use assets | 5, 6 | 72,103 | 71,898 |
| Amortization of intangible assets and contract costs | 7, 22 | 54,879 | 41,993 |
| Total Expenses | | 3,241,720 | 3,222,735 |
| LOSS FROM OPERATIONS BEFORE OTHER INCOME AND TAXES | | (2,271,094) | (2,266,989) |
| Other income | 20 | 279,583 | - |
| LOSS BEFORE TAXES | | (1,991,511) | (2,266,989) |
| Deferred income tax recovery | | (19,731) | (12,208) |
| LOSS FROM CONTINUING OPERATIONS | | (1,971,780) | (2,254,781) |
| LOSS FROM DISCONTINUED OPERATIONS | | - | 2,228,912 |
| NET LOSS AND COMPREHENSIVE LOSS | | \$ (1,971,780) | \$ (25,869) |
| LOSS PER WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING - BASIC AND DILUTED: | | | |
| CONTINUING OPERATIONS | | \$ (0.02) | \$ (0.03) |
| DISCONTINUED OPERATIONS | | \$ 0.00 | \$ 0.03 |
| CONTINUING AND DISCONTINUED OPERATIONS | | \$ (0.02) | \$ 0.00 |
| WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING - BASIC AND DILUTED | | 79,161,912 | 77,580,985 |

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

BLUERUSH INC.

CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY (DEFICIENCY)

FOR THE SIX MONTHS ENDED JANUARY 31, 2021 and 2020

(Presented in Canadian Dollars)

(Unaudited)

| | Note | Common Shares | Share Capital | Contributed Surplus | Retained Earnings (Deficit) | Total Equity (Deficiency) |
|--|--------|------------------|---------------|------------------------|-----------------------------------|------------------------------|
| Balance - August 1, 2019 | | 75,251,848 | \$ 2,804,938 | \$ 2,054,753 | \$ (7,745,487) | \$ (2,885,796) |
| Common shares issued | 14 | 470,085 | 35,471 | (35,471) | - | - |
| Exercise of warrants | 14, 16 | 2,644,309 | 202,081 | (59,626) | - | 142,455 |
| Warrant expired | 16 | - | 73,804 | (73,804) | - | - |
| Share-based payments | 15 | - | - | 97,238 | - | 97,238 |
| Net loss | | - | - | - | (25,869) | (25,869) |
| Balance - January 31, 2020 | | 78,366,242 | \$ 3,116,294 | \$ 1,983,090 | \$ (7,771,356) | \$ (2,671,972) |
| Balance - August 1, 2020 | | 78,366,242 | 3,042,490 | 2,180,090 | (9,059,718) | (3,837,138) |
| Conversion of certain 2018 convertible debentures | 14 | 11,904,759 | 1,329,704 | (223,467) | - | 1,106,237 |
| Conversion of all 2020 convertible debentures | 14 | 24,166,664 | 1,453,113 | (97,450) | - | 1,355,663 |
| Private placement (1st tranche) | 14, 16 | 37,130,238 | 2,515,114 | 928,256 | - | 3,443,370 |
| Broker warrants for private placement | 16 | - | - | 109,088 | - | 109,088 |
| Incentive warrants for 2018 convertible debts conversion | 16 | - | - | 413,080 | - | 413,080 |
| Share-based payments | 15 | - | - | 59,840 | - | 59,840 |
| Net loss | | - | - | - | (1,971,780) | (1,971,780) |
| Balance - January 31, 2021 | | 151,567,903 | \$ 8,340,421 | \$ 3,369,437 | \$ (11,031,498) | \$ 678,360 |

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

BLUERUSH INC.

CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JANUARY 31, 2021 and 2020 (Presented in Canadian Dollars) (Unaudited)

| | Note | 2021 | 2020 |
|--|--------|---------------------|--------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net loss | | \$ (1,971,780) | \$ (25,869) |
| Items not requiring an outlay of cash: | | | |
| Depreciation of equipment and right-of-use assets | 5, 6 | 72,103 | 71,898 |
| Amortization of intangible assets | 7 | 41,992 | 44,482 |
| Amortization of contract costs | 22 | 12,887 | - |
| Share-based payments | 15 | 59,840 | 97,238 |
| Inducement expenses | 16 | 413,080 | - |
| Accretion and accrued interest | | (86,260) | 116,583 |
| Gain on sale of asset | | - | (2,216,205) |
| Deferred income taxes | | (19,731) | (12,208) |
| Unrealized loss (gain) on foreign exchange | | 29,938 | (3,392) |
| Changes in non-cash working capital: | | | |
| Accounts receivable | | (273,272) | (472,143) |
| Prepays and other assets | | 33,186 | (839) |
| Work in process | | 8,424 | (14,654) |
| Unbilled revenue | | 60,339 | 15,675 |
| Contract Costs | | (77,320) | - |
| Investment tax credits refundable | | 90,934 | 80,914 |
| Accounts payable and accrued liabilities | | 1,085,160 | 340,309 |
| Contract liabilities | | 122,830 | (91,268) |
| Provision | | (37,701) | - |
| NET CASH USED IN OPERATING ACTIVITIES | | (435,351) | (2,069,479) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Repayment of short term debt | 9 | (165,500) | (118,520) |
| Proceeds from advances for private placement | | 98,725 | - |
| Proceeds from units issued in private placement, net of cash costs | 14 | 3,552,457 | - |
| Repayment of lease liabilities | 12 | (72,545) | (68,996) |
| Proceeds from exercise of warrants | 14, 16 | - | 142,455 |
| Repayment of term loans | 11 | (30,500) | (109,002) |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES | | 3,382,637 | (154,063) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Proceeds from disposal of discontinued operations | 19 | - | 2,266,737 |
| Proceeds from (purchases of) short term investments | 4 | - | 17,585 |
| Purchase of equipment | 5 | (20,379) | (9,019) |
| NET CASH USED IN (PROVIDED BY) INVESTING ACTIVITIES | | (20,379) | 2,275,303 |
| NET INCREASE IN CASH | | 2,926,907 | 51,761 |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH | | (29,938) | 3,392 |
| CASH, BEGINNING OF PERIOD | | 1,343,953 | 887,833 |
| CASH, END OF PERIOD | | \$ 4,240,922 | \$ 942,986 |
| SUPPLEMENTAL CASH FLOW INFORMATION: | | | |
| Interest paid | | \$ 359,956 | \$ 77,716 |
| Income taxes paid | | \$ - | \$ - |

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

BLUERUSH INC.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JANUARY 31, 2021 AND 2020

(Presented in Canadian Dollars)
(Unaudited)

I. NATURE OF BUSINESS

BlueRush Inc. ("BlueRush" or the "Company"), through its wholly owned subsidiary, BlueRush Digital Media Corp., offers a Software as a Service ("SaaS") based marketing and sales enablement platform that enables organizations to achieve greater engagement with their customers. Another key component of BlueRush is its services offerings, consisting of the creation of compelling personalized videos, as well as a full suite of customizable financial tools. The Company was incorporated on April 6, 2004 in the Province of Ontario. The Company is listed on the TSX Venture Exchange under the symbol "BTV" and is headquartered at 75 Sherbourne Street in Toronto, Canada. On April 27, 2018, the Company changed its name from BlueRush Media Group Corp. to BlueRush Inc.

2. BASIS OF PREPARATION

Statement of Compliance

These condensed consolidated interim financial statements ("financial statements") have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board ("IASB").

These financial statements should be read in conjunction with the Company's 2020 annual financial statements and applies the same accounting policies unless otherwise noted.

These financial statements were authorized by the Board of Directors on March 26, 2021.

Basis of Measurement

These consolidated financial statements have been prepared on the historical cost basis except for financial instruments classified as fair value through profit or loss, which are stated at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

Functional and Presentation Currency

The functional and presentation currency of the Company and its subsidiary is the Canadian dollar.

Basis of Consolidation

These consolidated financial statements include the accounts of BlueRush and its wholly-owned subsidiary, BlueRush Digital Media Corp. All intercompany accounts and transactions have been eliminated on consolidation.

BLUERUSH INC.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JANUARY 31, 2021 AND 2020

(Presented in Canadian Dollars)

(Unaudited)

2. BASIS OF PREPARATION (Continued)

Going Concern

The consolidated financial statements are prepared on a going concern basis, which assumes that the Company will be able to meet its obligations and continue its operations for the foreseeable future. The Company has incurred losses from operations during the six months ended January 31, 2021 of \$1,971,780 and has an accumulated deficit of \$11,031,498 as at January 31, 2021 (July 31, 2020 - \$9,059,718). The Company has funded its general working capital, research and development (“R&D”) and sales & marketing needs principally through the issuance of securities and convertible debentures. As at January 31, 2021 the Company had current assets of \$5,128,713 (July 31, 2020 - \$2,151,261) and current liabilities of \$3,937,558 (July 31, 2020 - \$2,895,752). Of the \$3,937,558 current liabilities as at January 31, 2021, \$1,189,292 relates to contract liabilities representing payment in advance by customers. This amount will not crystallize as a cash outflow, giving an adjusted current liability of \$2,748,266. The Company’s ability to continue as a going concern is dependent upon achieving profitable operations and upon obtaining additional financing. While the Company announced on January 15th and updated on January 28th, 2021, a non-brokered private placement financing pursuant to which the Company proposed to raise gross proceeds of a maximum of \$5,000,000 through the issuance of 47,619,047 units of the Company at \$0.105 per unit, there is no certainty that such funding will be available on a going concern basis. These conditions raise doubt about its ability to continue as a going concern and realize its assets and pay its liabilities as they become due.

Management continues to evaluate the impact of COVID-19 on the Company’s business including state of capital markets, funding any expansion of its operations, expanded sales efforts, IndiVideo’s R&D investment, and strategic partnership agreements in global territories. The outbreak may also cause staff shortages, increased government regulations or interventions, all of which may negatively impact the business, financial condition or results of operations of the Company. The duration and impact of the COVID-19 outbreak is unknown at this time and it is not possible to reliably estimate the length and severity of these developments on the operations of the business.

BLUERUSH INC.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JANUARY 31, 2021 AND 2020

**(Presented in Canadian Dollars)
(Unaudited)**

3. SIGNIFICANT ACCOUNTING POLICIES

Discontinued Operations

A discontinued operation is a component that either has been disposed of, or is classified as held for sale, and

- (a) represents a separate major line of business or geographical area of operations,
- (b) is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations, or
- (c) is a subsidiary acquired exclusively with a view to resale.

A component of an entity comprises operations and cash flows that can be clearly distinguished, operationally and for financial reporting purposes, from the rest of the entity. In other words, a component of an entity will have been a cash-generating unit or a group of cash-generating units while being held for use.

IFRS 16, Leases (“IFRS 16”)

Leases

The Company recognizes an ROU asset and a lease liability at the lease commencement date. The ROU asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company’s incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payments made. It is remeasured when there is a change in future lease payments arising from a change in rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

The Company has applied judgment to determine the lease term for lease contracts which include renewal options. The assessment of whether the Company is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and ROU assets recognized.

BLUERUSH INC.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JANUARY 31, 2021 AND 2020

**(Presented in Canadian Dollars)
(Unaudited)**

3. SIGNIFICANT ACCOUNTING POLICIES (Continued)

IFRS 16, Leases ("IFRS 16") (Continued)

Leases with a term less than twelve months or of low value are expensed as incurred.

Transition

The Company adopted IFRS 16 in its audited consolidated financial statements for the year ended July 31, 2020, using the modified retrospective approach under which the cumulative effect of initial application is recognized in retained earnings at August 1, 2019. Accordingly, the prior period financial information has not been restated – i.e. it is presented, as previously reported, under IAS 17 and related interpretations.

The Company has available the following practical expedients as permitted under the new IFRS 16 standard:

- i) Leases with a remaining lease term of fewer than twelve months can be classified as short-term leases.
- ii) Leases of low dollar value continue to be expensed as incurred.
- iii) Any immaterial rent concessions and deferrals as a direct consequence of the COVID-19 pandemic are not treated as lease modifications.

As a result of initially applying IFRS 16, the Company has no short-term or low dollar value leases as of August 1, 2019. In relation to the leases that were previously classified as operating leases, related to the Company's lease of its office spaces in Toronto and Montreal. The Company would recognize lease liabilities of \$365,858 for its premises leases by discounting the remaining lease payments of \$418,150 at the incremental borrowing rate of 8.86% to 9.96% per annum.

4. SHORT TERM INVESTMENTS

Short term investments consist of Guaranteed Investment Certificates ("GICs") in the amount of \$16,975, consisting of \$16,965 principal plus accrued interest of \$10 (July 31, 2020 - \$16,881, consisting of \$16,550 principal plus accrued interest of \$331) which bear interest at a nominal interest rate and mature in November 2021 at a projected value of \$17,007. The GICs were obtained as letters of credit for financing received as discussed in note 9.

BLUERUSH INC.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JANUARY 31, 2021 AND 2020

(Presented in Canadian Dollars)
(Unaudited)

5. EQUIPMENT

The components of equipment are as follows as of January 31, 2021:

| Cost | Furniture and Fixtures | Computer Equipment | Total |
|------------------------------------|-------------------------------|---------------------------|--------------|
| Opening balance - August 1, 2020 | \$ 88,806 | \$ 160,782 | \$ 249,588 |
| Additions | 833 | 19,546 | 20,379 |
| Disposals | - | - | - |
| Closing balance - January 31, 2021 | \$ 89,639 | \$ 180,328 | \$ 269,967 |

| Accumulated Amortization | Furniture and Fixtures | Computer Equipment | Total |
|------------------------------------|-------------------------------|---------------------------|--------------|
| Opening balance - August 1, 2020 | \$ 70,505 | \$ 124,607 | \$ 195,112 |
| Amortization | 1,777 | 6,228 | 8,005 |
| Closing balance - January 31, 2021 | \$ 72,282 | \$ 130,835 | \$ 203,117 |

| Carrying Value | Furniture and Fixtures | Computer Equipment | Total |
|----------------------------|-------------------------------|---------------------------|--------------|
| Balance - August 1, 2020 | \$ 18,301 | \$ 36,175 | \$ 54,476 |
| Balance - January 31, 2021 | \$ 17,357 | \$ 49,493 | \$ 66,850 |

6. RIGHT-OF-USE ASSETS

The components of right-of-use assets are as follows as of January 31, 2021:

| Cost or Deemed Cost | |
|------------------------------------|------------|
| Opening balance - August 1, 2020 | \$ 380,562 |
| Additions | - |
| Closing balance - January 31, 2021 | \$ 380,562 |

Right-of-Use assets pertains to lease of office building.

BLUERUSH INC.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JANUARY 31, 2021 AND 2020

(Presented in Canadian Dollars)
(Unaudited)

6. RIGHT-OF-USE ASSETS (Continued)

| Accumulated Depreciation | |
|------------------------------------|------------|
| Opening balance - August 1, 2020 | \$ 128,196 |
| Depreciation | 64,098 |
| Closing balance - January 31, 2021 | \$ 192,294 |

| Carrying Value | |
|----------------------------|------------|
| Balance - August 1, 2020 | \$ 252,366 |
| Balance - January 31, 2021 | \$ 188,268 |

As a result of initially applying IFRS 16, the Company recognized right-of-use assets of \$380,562 as of August 1, 2019. Depreciation expense of \$32,049 and \$64,098 was recognized from these leases during the three and six months ended January 31, 2021.

7. INTANGIBLES

The components of internally generated intangible assets are as follows as of January 31, 2021:

| Cost | |
|------------------------------------|------------|
| Opening balance - August 1, 2020 | \$ 419,923 |
| Additions | - |
| Disposals | - |
| Closing balance - January 31, 2021 | \$ 419,923 |

| Accumulated Amortization | |
|------------------------------------|------------|
| Opening balance - August 1, 2020 | \$ 319,241 |
| Amortization | 41,992 |
| Disposals | - |
| Closing balance - January 31, 2021 | \$ 361,233 |

| Carrying Value | |
|----------------------------|------------|
| Balance - August 1, 2020 | \$ 100,682 |
| Balance - January 31, 2021 | \$ 58,690 |

BLUERUSH INC.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JANUARY 31, 2021 AND 2020

(Presented in Canadian Dollars)
(Unaudited)

8. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities are as follows:

| | January 31, 2021 | July 31, 2020 |
|--|---------------------|---------------------|
| Trade accounts payable | \$ 1,081,958 | \$ 442,823 |
| Accrued liabilities | 461,074 | 172,917 |
| Accrued vacation payable and other employee benefits | 298,255 | 301,631 |
| Customer deposits | 328,341 | 167,100 |
| | \$ 2,169,628 | \$ 1,084,471 |

9. SHORT TERM DEBT

During the year ended July 31, 2019, the Company received approval for new bridge loans from Investissement Quebec ("IQ") of up to \$337,900 by way of two separate loans based on the Company's eligibility of the 2018 and 2019 Scientific Research and Experimental Development ("SRED") claims (\$172,400 and \$165,500, respectively). The Company received total advances from IQ in the amount of \$284,020, being \$118,520 for the 2018 SRED claim and \$165,500 for the 2019 SRED claim. The loans will be used to fund working capital requirements and are secured against the expected refundable portion of the Company's fiscal 2018 and 2019 SRED claims. The loans bear interest at prime rate plus 2.25% per annum, where prime rate is the rate used by the majority of six Canadian Chartered banks as chosen by IQ.

The loans are repayable on the earlier of the following dates:

- the date the Company files its corporate income tax return and the SRED claim is deducted from income taxes payable at that time;
- the date the Company is required to file its corporate income tax return if the return is not filed;
- the date a refund is received from the relevant authorities regarding the refundable SRED claims; or
- January 31, 2020 with respect to the 2018 advances and January 31, 2021 with respect to the 2019 advances.

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9. SHORT TERM DEBT (Continued)

The loans are secured granting IQ a senior-ranking hypothec in the amount of \$337,900 and an additional hypothec in the amount of \$67,580 (being \$34,480 related to the 2018 SRED claim advances and \$33,100 related to the 2019 SRED claim advances) charging the universality of the Company's present and future claims and accounts receivable, giving priority to the Company's present and future tax credits. In addition, the Company must maintain an irrevocable standby letter of credit in favour of IQ representing an amount of 10% of the loans guaranteeing all the Company's obligations under the loans, with maturity dates of February 21, 2020 for the 2018 SRED claim advances and February 19, 2021 for the 2019 SRED claim advances. As discussed in note 4, the Company has secured letters of credit totalling \$16,965 plus any accrued interest (July 31, 2020 - \$16,550) with one year GICs at a nominal interest rate. During the three months ended January 31, 2021, the Company repaid the full amount of the fiscal 2019 SRED advances to IQ in the amount of \$165,500. The Company renewed the GICs in accordance with the required maturity dates of the advances.

10. CONTRACT LIABILITIES

Contract liability is an entity's obligation to transfer services to a customer for which the entity has received consideration, commonly referred to as deferred revenue. The following table represents changes in contract liabilities for the six months ended January 31, 2021:

| | | |
|--|----|-------------|
| Balance - August 1, 2020 | \$ | 1,066,461 |
| Invoiced during the period, excluding amount recognized as revenue | | 1,729,039 |
| Amount recognized as revenue | | (1,606,208) |
| Balance - January 31, 2021 | \$ | 1,189,292 |

11. TERM LOANS

| | January 31, 2021 | July 31, 2020 |
|--|---------------------|------------------|
| Investissement Quebec (i) | \$ 265,319 | \$ 280,319 |
| Business Development Bank of Canada (ii) | 155,420 | 170,920 |
| | 420,739 | 451,239 |
| Transaction costs | (10,576) | (11,548) |
| Current portion | (393,159) | (364,219) |
| | \$ 17,004 | \$ 75,472 |

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II. TERM LOANS (Continued)

- (i) In June and July 2015, the Company received a term loan from Investissement Quebec ("IQ") in the amount of \$1,000,000 to fund working capital requirements. The term loan is interest bearing at prime rate plus 3.15% per annum. Interest only payments were required until June 2016 (12 months); thereafter monthly principal payments of \$16,667 plus interest were paid until January 2020. During the year ended July 31, 2020, the Company both renegotiated the payment terms of the remaining balance of \$283,319 (\$383,321 as at July 31, 2019) while also receiving a moratorium on all outstanding principal for 6 months due to COVID-19 beginning March 2020. Monthly principal payments of \$3,000 plus interest are due from September 2020 to January 2021. Following this, the Company's monthly principal payments will be \$12,000 plus interest from February 2021 to June 2021, thereafter \$20,000 plus interest until November 2021 with the final payment of \$105,319 due in December 2021. The loan is secured by a universal mortgage on all present and future assets, including a first ranking on tax credits. Two current directors / officers of the Company have personally guaranteed a total of \$50,000 of the loan.

As of July 31, 2020, the Company was not in compliance on both financial covenants relating to these term loans. The Company obtained a waiver of these financial covenants from IQ such that the term loan did not become payable on demand and the terms of the loan remained unchanged as at January 31, 2021.

- (ii) In July 2015, the Company received a term loan from the Business Development Bank of Canada ("BDC") in the amount of \$250,000 to fund working capital needs. The term loan is interest-bearing at BDC's Floating Base Rate plus 2.5% per annum. The first monthly principal payment of \$4,560 plus interest was paid in July 2016, thereafter monthly principal payments of \$4,160 plus interest were paid until January 2019. In February 2019, the Company renegotiated the payment terms of the remaining balance of \$120,640. In March 2020, the Company again renegotiated the payment terms of the remaining balance of \$107,640. Monthly principal payments of \$1,000 plus interest are due from September 2020 to January 2021, thereafter monthly principal payments of \$9,300 plus interest are due until November 2021, with the final payment of \$9,640 due in December 2021. Two current directors / officers of the Company have personally guaranteed 64% of the outstanding balance of the loan, and the Company has guaranteed the full amount of the outstanding commitment of the loan. In October 2016, the Company received an additional \$100,000, less transactions costs of \$2,000, with the same terms and conditions stated above except the first monthly principal payment of \$2,060 plus interest was paid in September 2017, thereafter monthly principal payments of \$1,660 plus interest were paid until January 2019. In February 2019, the Company renegotiated the payment terms of the remaining balance of \$71,380. In March 2020, the Company again renegotiated the payment terms of the remaining balance of \$63,280. Monthly principal payments of \$2,100 plus interest are due from September 2020 to January 2023, with the final payment of \$2,380 due in February 2023.

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11. TERM LOANS (Continued)

Principal scheduled repayments under the term loans are due as follows:

| | | |
|-------------------|----|---------|
| 2021 (Six months) | \$ | 148,400 |
| 2022 | | 257,359 |
| 2023 | | 14,980 |
| | \$ | 420,739 |

12. LEASE LIABILITIES

On August 1, 2019, the Company measured its lease liabilities and discounted the remaining lease payments of \$418,150 using the incremental borrowing rate which is between 8.86% to 9.96% per annum.

The following table presents the lease liabilities for the Company:

| | Six months ended January 31, 2021 | Year ended July 31, 2020 |
|---|---|--------------------------------|
| Balance - beginning of period | \$ 252,227 | \$ - |
| Lease liabilities on transition to IFRS 16 - August 1, 2019 | - | 365,858 |
| Interest payable on lease liabilities | 10,436 | 29,267 |
| Repayments during the period | (72,545) | (142,898) |
| Balance - end of period | 190,118 | 252,227 |
| Current portion | (135,707) | (127,629) |
| Non-current portion | \$ 54,411 | \$ 124,598 |

The following table presents the contractual undiscounted cash flows for lease obligations as of January 31, 2021:

| | | |
|----------------------|----|---------|
| Less than one year | \$ | 147,173 |
| Two to five years | | 55,535 |
| More than five years | | - |
| | \$ | 202,708 |

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13. CONVERTIBLE DEBENTURES

| | January 31, 2021 | July 31, 2020 |
|---|---------------------|------------------|
| Principal amount | \$ 3,450,000 | \$ 2,000,000 |
| Addition | - | 1,450,000 |
| Equity component on initial recognition | (632,320) | (632,320) |
| Transaction costs | (55,871) | (55,871) |
| Accretion | 250,923 | 174,627 |
| Accrued interest | 533,890 | 361,302 |
| Interest payment | (458,890) | (112,432) |
| Conversion | (2,378,576) | - |
| | \$ 709,156 | \$ 3,185,306 |

On October 31, 2018, the Company issued convertible debentures (the "Debentures I") for total gross proceeds of \$2,000,000. The Debentures have the following terms:

- Mature on October 31, 2023.
- Bear interest at 10% per annum and will be payable quarterly starting in year two being January 31, 2020. The Company has the option to pay all or a portion of interest in kind by way of common shares in the Company at a deemed price equal to the volume-weighted average trading price of the common shares for the period of ten (10) days prior to the interest payment date. In the event the Company elects to convert accrued interest into common shares, the interest rate for the amount to be converted into common shares shall be based on 12%. Accrued interest for year one will be paid on the maturity date.
- In the event the volume-weighted average trading price of the common shares is greater than \$0.25 for 20 consecutive trading days at any time following October 31, 2019, the Company shall have the option to invite holders of Debentures I to convert the then outstanding principal of the Debentures I into Common Shares at \$0.105 per share (the "Conversion Price"). In the event a holder does not elect to convert the Conversion Price shall increase to \$0.15. Subject to the foregoing, the principal of the Debentures I may be converted at any time in whole or in part at the holder's option into common shares at the Conversion Price in effect at such time. On the maturity date, the principal of the Debentures I may be converted in whole or in part at the Company's option into common shares at the Conversion Price in effect at such time.
- The principal of the Debentures I are redeemable in whole or part by the Company at any time following twelve (12) months from the closing date plus a 25% premium on the principal.

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13. CONVERTIBLE DEBENTURES (Continued)

The conversion feature of the Debentures I meets the fixed for fixed criteria and is therefore presented as an equity instrument in accordance with IAS 32. The debt component of the Debentures I was measured at fair value at initial recognition. To determine the initial amount of the respective debt and equity components of the Debentures I issued, the carrying amount of the financial liability was first calculated by discounting the stream of future principal and interest payments at the rate of interest prevailing at the date of issue for instruments of similar term and risk, which the Company has estimated as 16.52%. The debt component was then deducted from the total carrying amount of the compound instrument to derive the equity component. The debt component was assigned a value of \$1,499,653 and the equity component was assigned a value of \$500,347 (less deferred income taxes of \$134,297). The debt component is subsequently accounted for at amortized cost using the effective interest rate method. Transaction costs of \$33,986 were paid related to the Debentures I, of which \$25,484 was deducted from the value of the debt component and \$8,502 was deducted from the residual value of the equity component.

On July 30, 2020, the Company completed an issuance of convertible debentures ("Debentures II") for the total gross proceeds of \$1,450,000. The Debentures II have the following terms:

- Mature on May 31, 2023.
- Bear interest at 10% per annum and will be payable annually. At the option of the Subscribers, the interest will be convertible into Common Shares based on the volume-weighted average trading price of the Common Shares for the ten (10) days prior to the interest payment date.
- The Debentures II shall be convertible into Common Shares at the option of the Subscribers at \$0.06 per share during the first 12 months of the term and \$0.10 per share in the final 24 months of the term.
- The Debenture II have a hold period of 4 months from the Closing Date.

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13. CONVERTIBLE DEBENTURES (Continued)

The conversion feature of the Debentures II meets the fixed for fixed criteria and is therefore presented as an equity instrument in accordance with IAS 32. The debt component of the Debentures II was measured at fair value at initial recognition. To determine the initial amount of the respective debt and equity components of the Debentures issued, the carrying amount of the financial liability was first calculated by discounting the stream of future principal and interest payments at the rate of interest prevailing at the date of issue for instruments of similar term and risk, which the Company has estimated as 14.26%. The debt component was then deducted from the total carrying amount of the compound instrument to derive the equity component. The debt component was assigned a value of \$1,307,372 and the equity component was assigned a value of \$142,628 (less deferred income taxes of \$43,026). The debt component is subsequently accounted for at amortized cost using the effective interest rate method. Transaction costs of \$21,886 were paid related to the Debentures II, of which \$19,733 was deducted from the value of the debt component and \$2,153 was deducted from the residual value of the equity component.

On January 15, 2021, the Company announced non-brokered private placement financing pursuant to which the Company proposed to raise gross proceeds of a minimum of \$2,000,000 and a maximum of \$5,000,000 through the issuance of a minimum of 19,047,619 and a maximum of 47,619,047 units of the Company at \$0.105 per Unit.

Subject to the conditions set out, the registered holder of a three year 10% unsecured convertible Debentures II elected to convert principal amount of Debenture II into common shares in the capital of the Company at \$0.06 per share in accordance with the terms of the Debenture (the "Conversion") with a minimum of 90% (\$1,305,000) of the Company's outstanding Debentures II.

The holder of Debenture I, a five year 10% unsecured convertible debenture issued by the Company elected to convert principal amount of the Debenture I into common shares in the capital of the Company at \$0.105 per share in accordance with the terms of the 2018 Debenture (the "Conversion") with a minimum of 50% (\$1,000,000) of the Company's outstanding Debenture I. The issuance by the Company to the undersigned one-half of one warrant for each share issued upon Conversion, with each whole warrant entitling the undersigned to acquire one additional common share of the Company at a price of \$0.18 per share until January 29th, 2024, subject to acceleration. The expiry of the warrants may be accelerated by the Company, if the volume-weighted average trading price of the Company's common shares on the TSX Venture Exchange is greater than \$0.22 for any twenty (20) consecutive trading days, at which time the Company may, within ten (10) business days, accelerate the expiry date of the warrants and applicable holds.

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13. CONVERTIBLE DEBENTURES (Continued)

On January 29th, 2021, as part of tranche I, a conversion of the gross proceeds of \$1,450,000 convertible Debenture II resulted in issue of 24,166,664 common shares in the capital of the Company. For Debenture I, there were partial conversions of the gross proceeds of \$1,250,000 convertible debenture resulting in issue of 11,904,759 shares with 5,952,378 warrants exercisable at \$0.18 to January 29, 2024 and reduction in the debenture outstanding to \$750,000. All interest owing on the principal amount of these debentures was paid to the debenture holders in cash concurrently with the issuance of the common shares.

Scheduled interest payments under the Debentures are due as follows:

| | | |
|------------|----|---------|
| 2021 | \$ | 37,192 |
| 2022 | | 75,000 |
| 2023 | | 75,000 |
| 2024 | | 18,904 |
| Thereafter | | - |
| | \$ | 206,096 |

14. SHARE CAPITAL

The Company has authorized an unlimited number of common shares and has 151,567,903 common shares issued and outstanding as at January 31, 2021 (78,366,242 as at July 31, 2020).

During the six months ended January 31, 2021, warrant holders did not exercise any warrants.

On January 29, 2021, the Company completed tranche I of a non-brokered private placement consisting of 37,130,238 units at a price of \$0.105 per share for gross proceeds of \$3,898,675. All units consist of one common share and one share purchase warrant entitling the holder to purchase one additional common share for three years at price of \$0.18 per share with conditions to accelerate. All shares issued in connection with the placement are subject to a statutory four-month hold period in accordance with applicable securities law legislation. The accrued share issuance costs associated with the tranche are \$38,090.

On January 29, 2021, certain convertible debenture holders exercised an accelerated conversion to convert their debentures for common shares. There were partial conversions of the gross proceeds of \$1,250,000 at a price of \$0.105 on Debenture I resulting in issue of 11,904,759 common shares and on Debenture II, a conversion of the gross proceeds of \$1,450,000 at a price of \$0.06 resulted in issue of 24,166,664 common shares in the capital of the Company. All shares issued in connection with the conversion are subject to a statutory four-month hold period in accordance with applicable securities law legislation.

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14. SHARE CAPITAL (Continued)

During the six months ended January 31, 2020, warrant holders exercised 2,059,169 warrants at \$0.05 for total gross proceeds of \$102,958 and 585,140 warrants at \$0.0675 for total gross proceeds of \$39,497. In addition, 470,085 common shares were issued for warrants exercised prior to July 31, 2019 but not issued until August 2019, with a corresponding transfer of \$35,471 related to this exercise from contributed surplus to share capital.

15. SHARE-BASED PAYMENTS

A summary of the status of the Company's stock options as at January 31, 2021 and 2020 and changes during the six months then ended is presented below:

| | Six months ended January 31, 2021 | | Six months ended January 31, 2020 | |
|-----------------------------------|--------------------------------------|--|--------------------------------------|--|
| | Number of Options | Weighted Average Exercise Price | Number of Options | Weighted Average Exercise Price |
| Outstanding - beginning of period | 12,892,754 | \$ 0.09 | 12,830,000 | \$ 0.12 |
| Granted | 1,450,000 | 0.12 | 425,000 | 0.08 |
| Exercised | - | - | - | - |
| Expired | (1,149,442) | 0.101 | (650,000) | 0.16 |
| Outstanding - end of period | 13,193,312 | \$ 0.09 | 12,605,000 | \$ 0.11 |
| Exercisable - end of period | 7,880,239 | \$ 0.10 | 9,357,067 | \$ 0.12 |

The weighted average remaining contractual life of stock options as of January 31, 2021 is 3.12 years (July 31, 2020 - 3.31 years).

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15. SHARE-BASED PAYMENTS (Continued)

The Company had the following stock options outstanding as of January 31, 2021:

| Number of Options Outstanding | Number of Options Exercisable | Exercise Price \$ | Expiry Date | Remaining Life (Years) |
|-------------------------------|-------------------------------|-------------------|-------------------|------------------------|
| 575,000 | 575,000 | 0.150 | May 10, 2022 | 1.27 |
| 3,500,000 | 3,500,000 | 0.100 | December 11, 2022 | 1.86 |
| 1,750,000 | 1,750,000 | 0.120 | March 7, 2023 | 2.10 |
| 50,000 | 50,000 | 0.150 | November 15, 2023 | 2.79 |
| 500,000 | 319,434 | 0.080 | February 1, 2024 | 3.00 |
| 1,025,000 | 540,959 | 0.085 | June 12, 2024 | 3.36 |
| 425,000 | 165,268 | 0.080 | November 8, 2024 | 3.77 |
| 3,918,312 | 979,578 | 0.050 | April 10, 2025 | 4.19 |
| 1,450,000 | - | 0.120 | January 13, 2026 | 4.95 |
| 13,193,312 | 7,880,239 | | | |

On November 8, 2019, the Company granted 425,000 options to employees. Each stock option is exercisable into common shares of the Company at an exercise price of \$0.08. One third of the options vest on November 8, 2020 and thereafter the remaining options vest monthly over a period of 24 months. The options expire in five years from the date of grant.

On January 13, 2021, the Company granted 1,450,000 options to employees. Each stock option is exercisable into common shares of the Company at an exercise price of \$0.12. One third of the options vest on January 13, 2022 and thereafter the remaining options vest monthly over a period of 24 months. The options expire in five years from the date of grant.

Share-based payments for all vested options for the three and six months ended January 31, 2021 was \$27,753 and \$59,840, respectively (three and six months ended January 31, 2020 - \$47,177 and \$97,238, respectively), which was credited to contributed surplus and expensed to share-based payments.

16. SHARE PURCHASE WARRANTS

During the six months ended January 31, 2021, warrant holders did not exercise any warrants.

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16. SHARE PURCHASE WARRANTS (Continued)

On January 29, 2021, the Company completed the first tranche ("Tranche I") of a private placement for gross proceeds of \$3,898,675. The terms were: 37,130,238 units at a price of \$0.105 per unit. All units consist of one common share and one share purchase warrant entitling the holder to purchase one additional common share for three years at price of \$0.18 per share with conditions to accelerate. The expiry of the warrants may be accelerated by the Company at any time following the four (4) month hold and prior to the expiry date of the warrants by announcing the reduced warrant term, whereby if the VWAP of common shares is greater than \$0.22 for any 20 consecutive trading days, the Company may accelerate the expiry and exercise conversion at \$0.18 per warrant. The number of warrants issued as part of the tranche was 37,130,238 at the exercise price of \$0.18 per warrant. In connection with the Tranche I offering, the Company accrued a finder's fee in cash of \$296,226 and issued 2,821,200 broker warrants exercisable to purchase the same number of common shares, at a price of \$0.105 per share, for a period of three year from issuance date of the warrants. All securities issued in connection with the Tranche I are subject to a statutory four-month hold period in accordance with applicable securities law legislation.

On January 29, 2021, as part of Tranche I, for Debenture I, there were partial conversions of the gross proceeds of \$1,250,000 convertible debenture resulting in issue of 11,904,759 shares with 5,952,378 incentive warrants as an early conversion inducement valued at \$419,831. Each full warrant entitles the holder to purchase one additional common share for three years at an exercisable price of \$0.18 to expire on January 29, 2024. The Company paid \$6,750 in issuance cost related to the incentive warrants related to early conversion of Debentures I as part of the private placement. The inducement expense is included in share based payment expenses in the condensed consolidated statements of comprehensive loss for three and six months ended January 31, 2021, net of issue cost.

During the six months ended January 31, 2020, warrant holders exercised 2,059,169 warrants at \$0.05 for total gross proceeds of \$102,958 and 585,140 warrants at \$0.0675 for total gross proceeds of \$39,497. As a result, \$59,626 was transferred from contributed surplus to share capital representing the relative fair value of these warrants exercised into common shares, net of transaction costs. The weighted average market price of warrants exercised on the date of issuance was \$0.08.

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16. SHARE PURCHASE WARRANTS (Continued)

A summary of the status of the Company's warrants as at January 31, 2021 and 2020 and changes during the six months then ended is presented below:

| | Six months ended January 31, 2021 | | Six months ended January 31, 2020 | |
|-----------------------------------|--------------------------------------|--|--------------------------------------|--|
| | Number of Warrants | Weighted Average Exercise Price | Number of Warrants | Weighted Average Exercise Price |
| Outstanding - beginning of period | 370,000 | \$ 0.102 | 6,129,933 | \$ 0.058 |
| Granted | 45,903,816 | 0.175 | - | - |
| Exercised | - | - | (2,644,309) | 0.054 |
| Expired | (320,000) | 0.105 | (3,115,624) | 0.060 |
| Outstanding - end of period | 45,953,816 | \$ 0.175 | 370,000 | \$ 0.102 |

The Company had the following warrants outstanding as at January 31, 2021:

| Number of Warrants Outstanding | Number of Warrants Exercisable | Exercise Price \$ | Expiry Date | Remaining Life (Years) |
|--------------------------------------|--------------------------------------|----------------------|-------------------|---------------------------|
| 50,000 | 50,000 | 0.085 | May 15, 2021 | 0.28 |
| 37,130,238 | 37,130,238 | 0.180 | January 29, 2024 | 2.99 |
| 5,952,378 | 5,952,378 | 0.180 | January 29, 2024 | 2.99 |
| 80,000 | 80,000 | 0.105 | January 29, 2024 | 2.99 |
| 2,741,200 | 2,741,200 | 0.105 | February 09, 2024 | 3.02 |
| 45,953,816 | 45,953,816 | | | |

17. DISAGGREGATION OF REVENUE

The Company has one reportable segment, which is providing interactive personalized video and marketing software to financial institutions, insurance services and pension funds. This single reportable operating segment derives its revenues from the sale of software-as-a-service ("SaaS") products and related professional services.

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17. DISAGGREGATION OF REVENUE (Continued)

The disaggregated revenue from contracts with customers by product line or geographic location shows the nature, amount and timing of revenue and cashflows, which could be affected by economic factors.

| | Three months ended January 31, 2021 | Three months ended January 31, 2020 | Six months ended January 31, 2021 | Six months ended January 31, 2020 |
|--------------------------|---|---|---|---|
| Subscription and support | \$ 488,303 | \$ 284,092 | \$ 969,140 | \$ 551,257 |
| Services | 402,972 | 840,254 | 758,646 | 1,367,778 |
| | \$ 891,275 | \$ 1,124,346 | \$ 1,727,786 | \$ 1,919,035 |

The Company generates revenue in three principle geographical regions: Canada, United States of America (USA) and outside of North America (other). In presenting the geographic information, segmented revenue has been based on the geographic location of customers:

| | Three months ended January 31, 2021 | Three months ended January 31, 2020 | Six months ended January 31, 2021 | Six months ended January 31, 2020 |
|--------|---|---|---|---|
| Canada | \$ 382,720 | \$ 359,434 | \$ 705,470 | \$ 695,591 |
| USA | 425,528 | 686,049 | 828,319 | 1,073,114 |
| Other | 83,027 | 78,863 | 193,997 | 150,330 |
| | \$ 891,275 | \$ 1,124,346 | \$ 1,727,786 | \$ 1,919,035 |

18. EXPENSES BY NATURE

Cost of Sales - Subscriptions and Support

The components of cost of sales - subscription and support are as follows:

| | Three months ended January 31, 2021 | Three months ended January 31, 2020 | Six months ended January 31, 2021 | Six months ended January 31, 2020 |
|-----------------------|---|---|---|---|
| Salaries and benefits | \$ 13,557 | \$ 37,396 | \$ 34,292 | \$ 97,542 |
| Subcontracting | 22,928 | 20,964 | 36,675 | 21,077 |
| Hosting | 54,795 | 46,024 | 109,652 | 69,490 |
| | \$ 91,280 | \$ 104,384 | \$ 180,619 | \$ 188,109 |

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18. EXPENSES BY NATURE (Continued)

Cost of Sales - Services

The components of cost of sales - services are as follows:

| | Three months ended January 31, 2021 | Three months ended January 31, 2020 | Six months ended January 31, 2021 | Six months ended January 31, 2020 |
|------------------------|---|---|---|---|
| Salaries and benefits | \$ 167,880 | \$ 146,435 | \$ 320,602 | \$ 254,042 |
| Subcontracting | 113,717 | 349,303 | 247,912 | 521,166 |
| Other production costs | 4,042 | 3,726 | 8,233 | 13,804 |
| | \$ 285,639 | \$ 499,464 | \$ 576,747 | \$ 789,012 |

Sales and Marketing Expenses

The components of sales and marketing expenses are as follows:

| | Three months ended January 31, 2021 | Three months ended January 31, 2020 | Six months ended January 31, 2021 | Six months ended January 31, 2020 |
|---------------------------|---|---|---|---|
| Salaries and benefits | \$ 353,827 | \$ 406,278 | \$ 617,079 | \$ 886,636 |
| Advertising and promotion | 113,380 | 113,555 | 181,912 | 251,420 |
| Subcontracting | 87,214 | 20,063 | 135,815 | 22,463 |
| Travel | 5,651 | 29,776 | 13,531 | 84,772 |
| Meals and entertainment | 4,530 | 13,509 | 6,682 | 22,999 |
| | \$ 564,602 | \$ 583,181 | \$ 955,019 | \$ 1,268,290 |

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(Presented in Canadian Dollars)
(Unaudited)

18. EXPENSES BY NATURE (Continued)

General and Administrative Expenses

The components of general and administrative expenses are as follows:

| | Three months ended January 31, 2021 | Three months ended January 31, 2020 | Six months ended January 31, 2021 | Six months ended January 31, 2020 |
|--------------------------|---|---|---|---|
| Salaries and benefits | \$ 172,954 | \$ 184,077 | \$ 284,220 | \$ 429,601 |
| Professional fees | 66,024 | 49,693 | 109,454 | 69,319 |
| TMI and occupancy costs | 9,403 | 21,199 | 29,966 | 40,000 |
| Consulting | 41,000 | 10,808 | 82,000 | 30,968 |
| Computer and software | 27,692 | 45,616 | 49,706 | 98,169 |
| Training and recruitment | 2,592 | 11,796 | 6,055 | 12,834 |
| Office and general | 7,850 | 17,845 | 10,867 | 26,714 |
| Telecommunications | 8,321 | 9,218 | 15,518 | 18,360 |
| Stock exchange expense | 16,193 | 9,148 | 8,695 | 26,037 |
| Insurance | 6,804 | 6,377 | 13,609 | 12,755 |
| Foreign exchange | 44,722 | 5,124 | 54,166 | 1,432 |
| | \$ 403,555 | \$ 370,901 | \$ 664,256 | \$ 766,189 |

Research and Development Expenses

The components of research and development expenses are as follows:

| | Three months ended January 31, 2021 | Three months ended January 31, 2020 | Six months ended January 31, 2021 | Six months ended January 31, 2020 |
|-------------------------|---|---|---|---|
| Salaries and benefits | \$ 308,198 | \$ 316,306 | \$ 601,990 | \$ 602,653 |
| Subcontracting | 44,145 | 95,494 | 80,690 | 194,636 |
| Other government grants | - | - | - | (14,461) |
| Other costs | 25,665 | - | 32,631 | - |
| | \$ 378,008 | \$ 411,800 | \$ 715,311 | \$ 782,828 |

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19. DISCONTINUED OPERATIONS

On September 4, 2019, the Company sold its DigitalReach platform and Broadridge's Smart Advisor application to an U.S. company for \$2,300,000 in cash. The operations of DigitalReach and Smart Advisor have been transferred to the U.S. company and are presented as discontinued operations in the condensed consolidated interim statements of comprehensive loss for the three and six months ended January 31, 2021.

The gain on sale of asset is calculated as follows:

| | 2020 |
|-------------------|--------------|
| Cash proceeds | \$ 2,300,000 |
| Transaction costs | (33,263) |
| Net sale proceeds | 2,266,737 |
| Net assets sold | (50,532) |
| Gain on sale | \$ 2,216,205 |

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19. DISCONTINUED OPERATIONS (Continued)

The financial performance presented is for the three and six months ended January 31, 2021 and 2020. The results of discontinued operations are as follows:

| | Three Months Ended January 31, 2021 | Three Months Ended January 31, 2020 | Six Months Ended January 31, 2021 | Six Months Ended January 31, 2020 |
|---|---|---|---|---|
| REVENUE | | | | |
| Subscriptions and support | \$ - | \$ - | \$ - | \$ 83,801 |
| | - | - | - | 83,801 |
| COST OF SALES | | | | |
| Subscriptions and support | - | - | - | 3,346 |
| Services | - | - | - | 8,664 |
| | - | - | - | 12,010 |
| GROSS PROFIT | - | - | - | 71,791 |
| EXPENSES | | | | |
| Research and development | - | - | - | 35,016 |
| General and administrative | - | 11,929 | - | 19,296 |
| Sales and marketing | - | - | - | 2,283 |
| Amortization of intangible assets | - | - | - | 2,489 |
| Total expenses | - | 11,929 | - | 59,084 |
| INCOME (LOSS) FROM OPERATIONS | \$ - | \$ (11,929) | \$ - | \$ 12,707 |
| Gain on sale | - | - | - | 2,216,205 |
| NET INCOME (LOSS) FROM DISCONTINUED OPERATIONS | \$ - | \$ (11,929) | \$ - | \$ 2,228,912 |

20. OTHER INCOME: GOVERNMENT GRANTS

The Company applied for Canada Emergency Wage Subsidy (CEWS) assistance program. The CEWS program is applicable from March 2020 to June 2021 for eligible entities that have experienced a reduction in gross revenue for the period as determined by the program.

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20. OTHER INCOME: GOVERNMENT GRANTS (Continued)

The Company has elected to compare the revenue during the availability period to the average of January and February 2020 revenues and are being calculated on accrual basis and included on a gross basis. Per program guidance, the Company determined it qualifies for a subsidy of \$79,732 during the three months ended January 31, 2021 (fiscal year 2020 - \$569,219) using pre-crisis baseline remuneration.

The Company was also eligible for Canada Emergency Rent Subsidy (CERS). The program would provide simple and easy-to-access rent and mortgage support until June 2021 for qualifying organizations affected by COVID-19. The new rent subsidy would support businesses, charities, and non-profits that have suffered a revenue drop, by subsidizing a percentage of their eligible expenses, on a sliding scale, up to a maximum of 65%.

The CERS subsidy became available retroactively to September 27, 2020, until June 2021. The CERS legislation is built on the same revenue decline mechanics used by the Canada Emergency Wage Subsidy (CEWS) program. The CERS rules attempt to scale and target the amount of subsidy based on each business' needs.

| | Three Months Ended January 31, 2021 | Three Months Ended January 31, 2020 | Six Months Ended January 31, 2021 | Six Months Ended January 31, 2020 |
|-------------------------------|---|---|--|--|
| Canada Emergency Wage Subsidy | \$ 79,732 | \$ - | \$ 264,359 | \$ - |
| Canada Emergency Rent Subsidy | 15,224 | - | 15,224 | - |
| Total | \$ 94,956 | \$ - | \$ 279,583 | \$ - |

The assistance received from CEWS will reduce the amount of remuneration expenses eligible for other federal tax credits calculated on the same remuneration, such as Scientific Research & Experimental Development (SR&ED) investment tax credits for the Company.

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21. RELATED PARTY TRANSACTIONS

All transactions with related parties have occurred in the normal course of operations and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties. Key management personnel are defined as those individuals having authority and responsibility for planning, directing and controlling the activities of the Company. The Company's related party transactions for the three and six months ended January 31, 2021 and 2020, were all paid to key management personnel and were as follows:

| | Three Months Ended January 31, 2021 | Three Months Ended January 31, 2020 | Six Months Ended January 31, 2021 | Six Months Ended January 31, 2020 |
|--------------------------|---|---|--|--|
| Salaries and benefits | \$ 294,253 | \$ 246,200 | \$ 655,293 | \$ 673,900 |
| Share-based payments (i) | 16,564 | 23,972 | 38,511 | 55,669 |
| | \$ 310,817 | \$ 270,172 | \$ 693,804 | \$ 729,569 |

i) Share-based payments for officers/directors is comprised of the vested value of stock options expensed during the three and six months ended January 31, 2021 and 2020.

22. CONTRACT COST

The Company recognizes an asset for the incremental costs of obtaining a contract with a customer if it expects the costs to be recoverable and has determined that certain sales commissions meet the requirements to be capitalized. Capitalized contract costs are amortized over the expected life of the customer subscription to which they relate. The amortization period includes anticipated contract renewals where there is either no renewal commission or a renewal commission that is not commensurate with the initial commission. The Company applies the practical expedient available under IFRS and does not capitalize incremental costs of obtaining contracts if the amortization period is one year or less.

The following table represents changes in contract costs for six months ended January 31, 2021:

| | |
|----------------------------|-----------|
| Balance - August 1, 2020 | \$ - |
| Additions | 77,320 |
| Amortization | (12,887) |
| Balance - January 31, 2021 | \$ 64,433 |

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23. FINANCIAL INSTRUMENTS

Credit Risk

Credit risk arises when one party to a financial instrument will cause a financial loss for the other party by failing to discharge its obligation. The Company is exposed to credit risk on its trade accounts receivable. Credit risk is minimized by ensuring the credit worthiness of the entities with which it carries on business. The Company's clients predominantly consist of financial institutions and large public companies, many of whom are repeat clients and have long-term relationships with the Company. The amounts reported for trade receivables in the consolidated statement of interim financial position is net of allowances for credit losses and the net carrying value represents the Company's maximum exposure to credit risk.

Management regularly reviews the credit terms and monitoring the age and balances outstanding. Payment terms with customers are normally 30 days from invoice date. For the six months ended January 31, 2021, the company has recorded a provision for Expected Credit Losses (ECL) of \$6,259 (July 31, 2020 - \$2,230). Major customer: As at January 31, 2021, approximately 40% of the Company's accounts receivable are due from one significant customer.

An analysis of the credit quality of the Company's trade receivables is as follows:

| | ECL % | January 31, 2021 | July 31, 2020 |
|--------------------------|-------|---------------------|------------------|
| Current | 0.5% | \$ 357,700 | \$ 147,718 |
| Over 30 days past due | 1.0% | 16,011 | 115,038 |
| Over 60 days past due | 2.5% | 159,592 | 432 |
| Over 90 days past due | 5.0% | 9,231 | - |
| Over 120 days past due | 10% | 321 | 2,366 |
| Less: Provision for ECLs | | (6,259) | (2,230) |
| | | \$ 536,596 | \$ 263,324 |

Liquidity Risk

Liquidity risk is the risk that the Company will not have sufficient cash resources to meet its financial obligations as they fall due. The Company currently settles its financial obligations such as accounts payable out of cash. The Company's future liquidity is dependent on factors such as the ability to generate cash from operations and to raise money through debt or equity financing. The Company has disclosed in Note 2 to these condensed consolidated interim financial statements the existence of circumstances which would raise doubt about its ability to continue as a going concern.

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23. FINANCIAL INSTRUMENTS (Continued)

Liquidity Risk (Continued)

The Company is exposed to liquidity risk on accounts payable to its suppliers, which arise in the normal course of operations and are due in less than one year, its term loans and convertible debentures, which are repayable in various monthly & quarterly installments as discussed in note 11 & 13. The Company manages liquidity risk by continuously monitoring actual and forecasted cash flows and budgets on all contracts, while maintaining adequate working capital on hand to meet its future obligations. As of January 31, 2021, the Company had cash on hand of \$4,240,922 and accounts receivable of \$536,596 to meet working capital requirements.

As at January 31, 2021, the Company's current assets exceed current liabilities by \$1,191,155 (as of July 31, 2020, current liabilities exceed current assets by \$744,491). Of this amount, \$1,189,292 (\$1,066,461 - July 31, 2020) relates to contract liabilities (Note 10), which is expected to be settled through the performance of service in the normal course. The current liabilities also include current portion of term loans of \$393,159 (\$364,219 - July 31, 2020) (Note 11).

The Company has no current commitments for capital expenditures as of the date hereof. Trade and other payables are due within the next 12 months. Convertible debentures that were issued on October 31, 2018 and have been partially converted have an interest only payment due quarterly until maturity with next payment on April 30, 2021 (Note 13).

Market Risk

The Company is exposed to risks from changes in foreign exchange rates and interest rates that affect its financial liabilities, financial assets and future transactions.

Currency Risk

The Company is exposed to currency risk to the extent that there is a mismatch between the currencies in which sales and purchases are denominated and the respective functional currency of the Company. The functional currency of the Company is Canadian dollar (CAD). The currencies in which transactions are primarily denominated are Canadian or US dollars (USD).

In respect of monetary assets and liabilities denominated in foreign currencies, the Company policy is to ensure that the net exposure is kept to an acceptable level by buying and selling foreign currencies at spot rate when necessary to address short-term imbalances and business needs.

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23. FINANCIAL INSTRUMENTS (Continued)

Currency Risk (Continued)

As at January 31, 2021, the Company's foreign denominated monetary assets and monetary liabilities as expressed in USD\$ is \$433,609 (July 31, 2020 - USD\$550,116) and converted at the quarter end exchange rate of 1.28 and 1.34, respectively. For the quarter ended January 31, 2021, the Company recognized a loss on foreign exchange of \$44,722 (July 31, 2020 - gain of \$12,719).

Exposure to Currency Risk

| | January 31, 2021 | July 31, 2020 |
|--|-----------------------|-----------------------|
| | Expressed in USD\$ | Expressed in USD\$ |
| Cash | \$ 219,624 | \$ 373,657 |
| Trade receivables | 238,390 | 195,638 |
| Trade payables | (24,405) | (19,179) |
| Net statement of financial position exposure (USD\$) | \$ 433,609 | \$ 550,116 |
| Average USD to CAD exchange rate | 1.287 | 1.346 |
| Spot rate USD to CAD exchange rate | 1.278 | 1.340 |

Sensitivity Analysis

A reasonably possible (strengthening) weakening of the CAD against the USD on January 31, 2021 and July 31, 2020 would have affected the measurement of financial instruments denominated in foreign currency and affected profit or loss by the amount shown below.

The potential effect of a 5% increase or decrease in net exposure due to the USD transactions would result in an increase or decrease in net earnings of approximately \$27,708 (July 31, 2020 - \$36,869). This analysis assumes that all other variables such as economic factors and interest rate, remain unchanged and ignores any impact of future sales and purchases.

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23. FINANCIAL INSTRUMENTS (Continued)

Sensitivity Analysis (Continued)

| | January 31, 2021 (spot rate) | | July 31, 2020 (spot rate) | |
|-------------------------|------------------------------|-------------|---------------------------|-------------|
| | Strengthening | Weakening | Strengthening | Weakening |
| USD (5% movement) | \$ 1.34 | \$ 1.21 | \$ 1.41 | \$ 1.27 |
| USD (10% movement) | 1.41 | 1.15 | 1.47 | 1.21 |
| Impact: Profit and Loss | | | | |
| USD (5% movement) | 27,708 | (27,708) | 36,869 | (36,869) |
| USD (10% movement) | \$ 55,415 | \$ (55,415) | \$ 73,737 | \$ (73,737) |

Interest Rate Risk

Interest rate risk is the risk that fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk arising from fluctuations in interest rates on its term loans.

Fair Value

As at January 31, 2021, the carrying value and fair value amounts of the Company's financial instruments are approximately the same. The Company does not believe there would be any material movements as a result of changes in interest rates or foreign exchange rates.

Financial instruments measured at fair value on the statement of financial position are categorized into levels of the fair value hierarchy. The Company only has one financial instrument measured at fair value, cash, which is categorized into Level I.

24. SUBSEQUENT EVENTS

a) Non-Brokered Private Placement Financing

On January 15 and updated on January 28, 2021, the Company announced non-brokered private placement financing pursuant to which the Company proposed to raise gross proceeds of a minimum of \$2,000,000 and a maximum of \$5,000,000 through the issuance of a minimum of 19,047,619 and a maximum of 47,619,047 units of the Company at \$0.105 per Unit. The private placement financing has been approved by the TSX Venture Exchange.

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24. SUBSEQUENT EVENTS (Continued)

Pursuant to the initial tranche as reported in the interim financial statements, the Company had raised gross proceeds of \$3,898,675 through the issuance of 37,130,238 units of the Company at \$0.105 per unit. All units consist of one common share and one share purchase warrant. Each full warrant entitles the holder to purchase one additional common share for 36 months at a price of \$0.18 per share.

On February 9, 2021, the Company closed the second tranche of private placement for gross proceeds of \$635,345. The terms were: 6,050,904 units at a price of \$0.105 per unit. All units consist of one common share and one share purchase warrant. Each full warrant entitles the holder to purchase one additional common share for 36 months at a price of \$0.18 per share.

On February 10, 2021, the Company closed the third tranche of private placement for gross proceeds of \$13,125. The terms were: 125,000 units at a price of \$0.105 per unit. All units consist of one common share and one share purchase warrant. Each full warrant entitles the holder to purchase one additional common share for 36 months at a price of \$0.18 per share.

On February 11, 2021, the Company closed the fourth tranche of private placement for gross proceeds of \$452,855. The terms were: 4,312,904 units at a price of \$0.105 per unit. All units consist of one common share and one share purchase warrant. Each full warrant entitles the holder to purchase one additional common share for 36 months at a price of \$0.18 per share.

The Company announced the final closing of its non-brokered private placement financing to include the final tranches, the Company has raised gross proceeds of \$5 million through the issuance of 47,619,046 units of the Company at \$0.105 per Unit. Each Unit consists of (i) one (1) common share of the Company, and (ii) one (1) transferable common share purchase warrant. The expiry of the warrants may be accelerated by the Company at any time following the four (4) month hold and prior to the expiry date of the warrants by announcing the reduced warrant term.

In connection with the financing, the Company paid registered dealers and finders (i) an aggregate cash commission of \$375,370, and (ii) non-transferable broker warrants to purchase 3,574,952 common shares of the Company at an exercise price of \$0.105 per share for a period of thirty-six (36) months. The Company paid \$25,750 in issuance cost and \$38,365 in other legal and transaction costs related to the private placement.

Two officers of the Company participated in the placement for an aggregate amount of \$19,425 for 185,000 Units. Including the issuance of shares detailed herein, there are now 162,056,711 common shares of the Company issued and outstanding.